

Business Performance Management Software Buyers Guide

This year's buyers guide reflects a battle for market share. Vendors are expanding their marketing efforts, adding sales staff, addressing product deficiencies and reshuffling the management deck. They're also becoming more aggressive. A case in point: Hyperion recently filed a lawsuit against OutlookSoft for patent infringement.

Vendors that were previously involved peripherally are refocusing, rebranding and jumping into business performance management (BPM) with both feet. In addition, new vendors continue to enter the market. The plethora of excellent business intelligence tools available to serve as a foundation makes it easier than ever before to build a BPM application. Many new BPM vendors are from outside of North America.

Oracle, which until recently was a player on the sidelines, reentered the BPM space in a big way in 2004. With a fairly complete offering that includes tools, budgeting, consolidation, and scorecards/dashboards, Oracle is a force to be reckoned with. It is targeting particular verticals by augmenting its generic product set with industry-specific applications. In addition, at press time, Oracle's purchase of PeopleSoft is pending.

Several new entrants are focusing on the perennially underserved midmarket. One notable example is BizNet, which has built a fairly complete solution on the Microsoft platform. Another standout is Solver Brazil. Not to be confused with Solver Inc. of the United States, this company produces one of the most robust, easy-to-use and downright attractive Balanced Scorecard/dashboard offerings.

Some organizations that have been players in the BPM market have undergone substantial changes in the past year. While performancesoft is a new listing in the guide, it is not a new entrant, but rather the new name of PBViews, a long-established BPM vendor. Many other companies have seen significant management shifts. Cartesis, Cognos, Inea and Hyperion replaced departing CEOs in 2004. SRC, Longview, Geac and Applix added strong new talent to their executive management teams. OutlookSoft replaced its CFO and took in additional venture funding last year from two new investment firms to aid in its rapid growth. Finally, Cartesis, which was previously owned by PricewaterhouseCoopers, is now owned by an investment group. The benefits for Cartesis are numerous – for example, PwC audit clients no longer face conflict-of-interest concerns when buying Cartesis products to aid in Sarbanes-Oxley compliance.

More change is certain to happen in 2005. Predictive analytics is always just around the corner. Computer Associates has been touting its capabilities in this area for some time, and this is a focus of OutlookSoft's latest release. The next big thing is standardization – vendors coming to an agreement on what a business performance management system needs to contain, what processes it should address and what technical capabilities it needs to include. Standardization is one of the goals of the year-old BPM Standards Group, which includes Applix, Cartesis, Cognos, Geac, Hyperion, OutlookSoft and SAP, among other organizations. (See *The BPM Standards Group* on page 36.) I expect that many vendors outside the group will review and utilize its deliverables when generating new BPM products. All of this bodes well for the prospective BPM buyer.

– Craig Schiff, CEO, BPM Partners

About This Guide

The data in this guide was compiled based on independent research conducted by BPM Partners, a vendor-neutral consulting firm. The vetting process included interviews with management at the major vendors, their clients and consultants. Unlike most other buyers guides, it is not a vendor-sponsored listing, nor is it a collection of surveys filled out by vendors.

For more in-depth information on BPM software products, visit BPM Partners' Web-based vendor search tool at www.bpmpartners.com/vendor_search.shtml. There companies shopping for BPM software can fill out a form describing the functionality they're looking for, and the online tool will return a list of vendors that meet their needs.

KEY TO BUYERS GUIDE TABLE

OLAP (Online Analytical Processing)*: This multi-dimensional database (or data cube) technology provides a variety of perspectives – i.e., slicing and dicing – of data.

Report & Query*: These tools provide the ability to easily retrieve, manipulate and report on data stored in a database or data cube.

ETL (Extract, Transform & Load)*: This software enables users to move, map and convert data from a source system to the BPM system.

Analytics: Analysis of a particular type of data (e.g., customer information) is built into the system.

Budgeting: The product offers top-down and bottom-up budgeting, as well as planning and forecasting.

Consolidation: The software sums data from multiple ledgers, with currency conversion and intercompany eliminations as needed.

Metrics: The system can track key performance indicators using data from multiple sources.

Portal/Dashboard: The software interface is a simple, unified delivery vehicle for information; it can be a Web page on which reports are published or an executive dashboard.

Global Support: The vendor has a presence (direct or indirect) in most major business centers around the world.

Large Reference Base: More than 100 clients are successfully using this vendor's products.

* While most BPM application vendors include OLAP, ETL, and report-and-query capabilities, either through third-party products or in-house development, only those that sell these tools on their own are identified in the guide as offering this functionality.

	Components			Capabilities					Profile		Web Site	Stock Symbol	Comments
	OLAP	Report & Query	ETL	Analytics	Budgeting	Consolidation	Metrics	Portal/Dashboard	Global Support	Large Reference Base			
TOOLS VENDORS													
Actuate	●	●	●	●			●	●	●	●	http://www.actuate.com	ACTU	This respected enterprise reporting tool kit provider acquired an enterprise information integration product last year and recently introduced more end-user-oriented reporting and analysis tools. Targeting global companies with revenue greater than \$1 billion, Actuate competes with Business Objects and Cognos in the reporting and analysis space.
Alphablox		●							●	●	http://www.ibm.com/software/db2/alphablox	IBM	This developer's tool kit was acquired by IBM and will serve to strengthen that company's position in the business intelligence market. IBM will continue to sell Alphablox, allowing developers to build analytics into their applications.
Applix	●	●	●	●	●			●	●	●	http://www.applix.com	APLX	Applix, known for its high-performance TM1 OLAP database, has added components that make it more than just a tools vendor. In fact, what it offers is a BPM platform. The TM1 engine plus its planning manager will speed up companies on their way to developing a custom budgeting solution.
Business Objects		●	●	●				●	●	●	http://www.businessobjects.com	BOBJ	Marching steadily down the integration path after the acquisition of Crystal Decisions in 2003, Business Objects enhanced front-end integration between its products last year and is working on back-end integration for future near-term releases.
Computer Associates	●	●	●	●				●	●	●	http://www.ca.com	CA	With numerous irons in the fire, this vendor has something for everyone. Strong on business rules, visualization and predictive analysis, CA is less focused on BPM than other vendors.
Informatica Corp.		●	●					●	●	●	http://www.informatica.com	INFA	Recently announced partnership with IBM bundles Informatica data integration and dashboarding tools with IBM's DB2, Websphere and xSeries servers to bring an affordable out-of-the-box analytics platform to small and midsize businesses.
Information Builders		●	●					●	●	●	http://www.informationbuilders.com	Private	A recognized leader in the business intelligence space, this long-established vendor offers a performance management framework which includes templates and tools enabling businesses to monitor, analyze and manage performance through dashboards, performance metrics and financial reporting.
Microsoft	●	●	●			●		●	●	●	http://www.microsoft.com	MSFT	Offering multiple ERP and BPM products (many with functional overlap), Microsoft focused on integration and re-branding in 2004. With SQL Server and Analysis Services increasing in popularity, competitors wait on the sidelines to see what Microsoft's application strategy will be in the future.
Micro-Strategy	●	●		●				●	●	●	http://www.microstrategy.com	MSTR	MicroStrategy's new 7i version (now also available in a 64-bit UNIX edition) offers a unified, Web-based front end; sophisticated collaboration capabilities; and a new portable analytics module, which can be used against existing databases. This should reduce concerns about business-user-friendliness.
Paris Technologies Inc.	●	●	●					●		●	http://www.paristech.com	Private	Powerful OLAP analysis with a familiar Web-based Excel front end and an affordable price tag make this a good choice for small to midsize businesses.
ProClarity		●		●				●	●	●	http://www.proclarity.com	Private	Version 6 of this vendor's product adds a variety of enhancements, including real-time analytics via Live Server, a midtier server that provides persistent connections to multiple data sources.
QlikTech			●	●				●	●	●	http://www.qliktech.com	Private	This Swedish company targets midsize organizations with its affordable, easy-to-use analysis tool, which can be up and running very quickly. Some prebuilt analytics include sales and supply chain analysis. Interfaces exist for SAP, PeopleSoft and several other transactional systems.

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TOOLS VENDORS

Razza Solutions			●							http://www.razza.com	Private	Razza Dimension Server includes several products designed to simplify the synchronization of metadata across multiple back-end databases and legacy systems. Features include configurable business rules and validations, as well as Web publishing of master data and a Web services API.
Teradata			●			●	●	●	●	http://www.teradata.com	NCR	A division of NCR, Teradata offers industry-leading data warehousing, along with strong ETL capabilities and specialized tools for detailed profitability and value-based analytics.
UpStream Software			●							http://www.upstreamsoftware.com	Private	Designed for the business user, this vendor's software provides data integration and intercompany elimination modules for use with Hyperion products.

APPLICATION VENDORS




A3 Solutions Inc.				●		●	●			http://www.a3si.com	Private	With the recent release of a major upgrade and a hosted version of A3 Modeling, A3 Solutions has added increased flexibility and scalability to the product. A3 Modeling automates budgeting, forecasting, reporting and analysis with a familiar Excel-based environment.
Acorn Systems				●	●	●		●	●	http://www.acornsys.com	Private	Offering activity-based costing, customer profitability, IT chargeback/cost allocations, and product profitability applications, this vendor partners with heavy hitters like IBM, Microsoft and Cognos to deliver solutions for finance as well as operations.
Acteon Technologies				●						http://www.acteontechnologies.com	Private	Founded in 2000, this Boston-based company targets emerging and midmarket businesses with strong budgeting functionality at an affordable price.
Active-Strategy						●	●			http://www.activestrategy.com	Private	Offering both an enterprise edition and a hosted edition (www.mybalancedscorecard.com), ActiveStrategy provides intuitive, Web-based scorecarding that can adapt to any scorecard framework. The services organization has deep expertise in scorecard design and strategy management.
Adaptive Planning				●						http://www.adaptiveplanning.com	Private	Just entering the market at press time, this vendor offers a hosted budgeting and forecasting solution aimed at the midmarket.
ALG Software				●	●			●	●	http://www.algsoftware.com	Private	This activity-based costing expert will benefit from the resurgence in ABC adoption. With continued development of its Enterprise Performance Optimization (EPO) suite, ALG Software has a focus on predictive analytics – which is a trend to watch. ALG also has a new scorecard application under development.
BizNet Software		●	●		●	●	●			http://www.biznetsoftware.com	Private	With a notable BPM suite for the midmarket, this Texas-based vendor leverages Microsoft technologies including Office, SQL Server, SharePoint and Analysis Services to deliver budgeting, consolidation, reporting and analysis, as well as portal and scorecard capabilities.
Business Engine				●				●	●	http://www.businessengine.com	Private	With the growth in the enterprise portfolio analysis space and with fresh sales and operations leadership, this project portfolio management vendor should be in a strong position for the next few years.
Business Matters Inc.				●						http://www.bmmatters.com	Private	Business Matters produces an easy-entry, basic budgeting product for start-ups and smaller companies.
Cartesis					●	●	●	●	●	http://www.cartesis.com	Private	With its change in ownership and the introduction of a budgeting module early last year, Cartesis will emerge stronger than ever. The firm is particularly capable in global consolidation and Sarbanes-Oxley compliance, and it no longer has to address the issue of being owned by an audit firm.

APPLICATION VENDORS

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Centage					●	●					http://www.centage.com	Private	The latest release of Budget Maestro adds more predefined Crystal reports, books on the fly, Excel add-in capabilities and simplified budget input screens.
CIP Software					●	●	●	●	●		http://www.cip-software.com	Private	This Danish company offers a fairly comprehensive BPM suite with powerful modeling built on top of Microsoft Analysis Services and .NET.
Clarity Systems					●	●	●	●			http://www.claritysystems.com	Private	In the past, this vendor's products were based on Hyperion Essbase. Rearchitected for multiple database back ends (relational as well as multidimensional), Clarity Systems is now a stronger player in the budgeting and reporting space.
Cognos	●	●	●	●	●	●	●	●	●	●	http://www.cognos.com	COGN	Cognos has strengthened its position in the past year with the acquisition of Frango. This brings its consolidation capabilities up to the level of its budgeting capabilities. Combined with its powerful business intelligence tools, this makes Cognos a formidable vendor across the board.
Conquest Systems							●	●			http://www.conquestsystems.com	Private	This Washington, D.C.-based vendor's powerful data visualization tool, WebCEO, offers intuitive, interactive dashboards with sophisticated metrics management and scorecarding capabilities.
Cornus		●	●		●	●	●	●		●	http://www.cornus.com	Private	Cornus' Guide+.Net portal product provides rich visualization of data from an unlimited number of internal or external sources with minimal IT support.
Corporate Renaissance Group					●	●		●	●		http://www.crgroup.com	Private	With solutions for financial planning and analysis, integration, data automation, and HR management, this vendor's offerings are built to work with or enhance Microsoft Business Solutions products such as Great Plains and Navision, as well as other products, including Budget Maestro.
CorVu					●	●		●	●		http://www.corvu.com	CRVU (Traded on OTC bulletin board)	In the recent release of version 5, CorVu bundled CorStrategy, CorPlanning, CorRisk and CorIncentive. When added to CorBusiness, the product suite provides purpose-built performance management solutions fed by a strong business intelligence platform.
C-Secure Systems					●		●	●	●		http://www.csecure.com	Private	Formerly marketed under the name Abrige, this product offers Web-based scorecards and reporting. It targets the health-care and insurance industries. With names like IBM, Information Builders and Microsoft on its alliances list, this is a vendor to keep an eye on.
CXO Systems							●	●			http://www.cxosystems.com	Private	A Massachusetts-based vendor, this relative newcomer provides executive dashboards along with dashboard design tools and the use of intelligent agents for "right-time" data delivery from multiple sources.
Decision-Point Software					●	●	●	●	●		http://www.decisionpointsw.com	Private	Robust financial reporting and analysis solutions for large enterprises using the usual Oracle, PeopleSoft, SAP or legacy ERPs. Solutions combine good data and metadata integration tools along with a preconfigured financial data warehouse.
Ergometrics							●	●	●		http://www.ergometrics.com	Private	This New Zealand company has been around since 1995. It sells a straightforward Balanced Scorecard dashboard.
FISCAL Lingo Computer Design	●	●		●	●		●	●			http://www.lingocd.com	Private	A small, Toronto-based vendor, FISCAL Lingo offers basic functionality across several BPM components, as well as Excel integration. The product supports multiple back-end databases including Sybase, Informix, Essbase, Oracle and SQL Server. It integrates with major ERP suites.
FRx Software				●	●	●		●	●		http://www.frxsoftware.com	MSFT	FRx continues to be a leading player in the midmarket with a focus on financial reporting, ease of use, and integration with the Microsoft/Great Plains family of accounting products.

SOURCE: BPM PARTNERS

APPLICATION VENDORS

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Geac				●	●	●	●	●	●	●	http://www.geac.com	GEAC	One of the leading BPM application vendors, Geac gained a strong budgeting capability through the acquisition of Comshare. Geac uniquely includes an expense management application (Extensity) as part of its performance suite.
Gers					●		●	●		●	http://www.gers.com	Private	This 30-year-old retail-specific vendor offers solid merchandise and assortment budgeting, as well as dashboards for data visualization. It released its BPM module in early 2004.
Host Analytics				●	●	●	●	●			http://www.hostanalytics.com 	Private	The U.S.-based company, founded in 2000, provides robust functionality for budgeting, consolidation and reporting built on the Microsoft platform. As the name indicates, it offers a hosted/subscription-pricing alternative.
Hyperion	●	●	●	●	●	●	●	●	●	●	http://www.hyperion.com	HYSL	Hyperion has been listening to its customers as well as the market. In the past year, it has introduced Hyperion Hub, which goes a long way toward reducing product integration issues at the metadata level. In addition, the company has released a new, massively scalable version of Essbase to better compete with the likes of MicroStrategy.
iDashes								●		●	http://www.idashes.net	Private	This vendor's feature-rich executive dashboard and project management dashboard are very affordable. Subscription-based pricing is an option for small and midsize companies.
INEA					●	●	●	●			http://www.ineacorp.com	Private	INEA, one of the first BPM vendors to offer a fully vertical solution (for banks and insurance companies), is now benefiting as the industry moves in that direction. In addition, the company recently opened an office in the U.K. and introduced a dashboard customized for large banks.
InfoManager Inc.	●	●	●		●		●				http://www.infomanagerinc.com	Private	The Finland-based company offers robust analysis and reporting, as well as basic planning functionality for companies running IBM eServer iSeries on AS/400.
Inphase Performance-Plus				●			●	●	●	●	http://www.inphase.com	Private	Inphase PerformancePlus is a U.K.-based vendor with sophisticated performance management functionality built on Microsoft BackOffice. It specializes in vertical market template solutions for highly complex organizations, in particular public sector concerns such as health, police and education.
Insight-formation							●	●			http://www.insightformation.com	Private	This affordable, Web-based, enterprisewide Balanced Scorecard application is based on Microsoft technologies including .NET Framework, SQL Server, Office and SharePoint Services.
KCI Computing					●	●	●				http://www.kcicorp.com	Private	Through an Excel front end, KCI offers budgeting, forecasting, consolidation and performance analysis. Solutions can access data across a variety of relational databases using built-in mapping capabilities.
Longview				●	●	●	●	●	●	●	http://www.longview.com 	Private	This highly scalable solution gets high marks from its customers. The once-quiet company is now actively marketing its solution and partnering with consulting companies to extend its reach in the market. As one of the few truly unified solutions, Longview can effectively compete with the big guys.
NetSuite					●	●	●	●	●	●	http://www.netsuite.com	Private	This vendor aims at small to midsize businesses. It offers all of the features of a transactional system combined with BPM at a reasonable price. Sold as modules or an integrated suite. NetSuite Small Business is a hosted version.
NewEnergy Associates					●	●	●		●	●	http://www.newenergyassoc.com/products/impact/	SI	Impact, the BPM product of NewEnergy Associates (a Siemens company), offers budgeting, planning, forecasting and consolidation. It was originally built for the energy industry.
OutlookSoft				●	●	●	●	●	●	●	http://www.outlooksoft.com 	Private	OutlookSoft is growing rapidly as the demand for unified solutions increases and as the acceptance of the Microsoft platform it is based on also grows. The newest focus area for this vendor is predictive analytics.

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APPLICATION VENDORS

performance-soft							●	●	●	●	http://www.performance-soft.com	Private	Formerly Panorama Business Views, this firm focuses solely on performance management visualization through its product, pbviews. Its intuitive interface and sophisticated features make this a popular dashboard/scorecard tool.	
Pilot Software				●			●	●		●	http://www.pilotsoftware.com	Private	The PilotWorks product set includes strategy plans, initiative management, scorecard, dashboard, reporting and ad hoc capabilities, as well as modeling and integration functionality. It's sold bundled or by individual module.	
PowerPlan					●	●					http://www.powerplan-corp.com	Private	This is an affordable, basic budgeting and reporting solution for smaller companies, with a very quick implementation time.	
ProfitBase			●	●	●						http://www.profitbase.net	Private	This planning and analysis tool built on Microsoft technologies also includes a simulation module to aid in the development of forecasts.	
Prophix Software					●		●			●	●	http://www.prophix.com	Private	Prophix offers a low-cost option for smaller businesses to obtain basic budgeting, forecasting and reporting with a spreadsheet-style interface.
Protia Inc.					●		●	●			http://www.protia-inc.com	Private	This Texas-based vendor offers basic BPM functionality at a reasonable price – either hosted or in-house.	
pVelocity							●	●			http://www.pvelocity.com	Private	This is a niche player targeting manufacturing with multiple modules providing profit velocity analysis via dashboards, what-if scenarios, quote profitability, and reporting and analysis tools. Founded in 2002, pVelocity is based in Toronto.	
QPR Software								●	●	●	http://www.qpr.com	NM-list (Helsinki)	The Finnish company produces a Balanced Scorecard solution and has a particular focus on government. It also offers software for business process management.	
Reveleus		●	●	●			●	●	●	●	http://www.reveleus.com	Private	Owned by i-flex solutions, this vendor specifically targets the financial services industry with sophisticated data management, reporting and analysis solutions.	
Rosetta Stone Ltd.				●			●	●			http://www.rosetta-stone.co.uk	Private	Rosetta Stone's Visual Performance Manager (VPM) has strong modeling and can support most traditional management frameworks. It includes alerts, commentary and range checking on manual data entry, and is zero-footprint. VPM has well-designed and intuitive executive dashboards.	
SAS	●	●	●	●	●	●	●	●	●	●	http://www.sas.com	Private	SAS is one of the few BPM vendors offering almost every component, including activity-based costing. Since the company also sells many other products, it often isn't at the top of the list for clients focused on just BPM. This is a marketing issue, not a product issue.	
Satori Group	●			●	●	●	●				http://www.satori-groupinc.com	Private	With a focus on the midmarket, this vendor produces both an OLAP engine and BPM applications built on that engine. It takes a vertical approach to the market, with strength in the legal, professional services, consumer goods and retail, discrete manufacturing, and construction industries.	
Solver Brazil				●			●	●			http://www.solver.com.br/en	Private	Solver Brazil produces one of the stronger Balanced Scorecard solutions on the market. With intuitive graphics, built-in analytics and good ease of use, this product should meet with success as the company expands into North America.	
SPFPlus		●		●	●	●	●	●	●	●	http://www.spfplus.com	Private	SPFPlus applications, powered by TM1 and Microsoft Analysis Services, offer integrated Web- or Excel-based budgeting, forecasting, reporting, analysis, scorecards and dashboards – including allocations, workflow and alerting capabilities.	
SRC Software					●	●	●		●	●	http://www.srcsoftware.com	Private	This vendor has a unique implementation model that involves experts at company headquarters in every project. This has resulted in a very happy customer base. In addition, SRC has successfully focused on the financial services and health-care verticals.	

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APPLICATION VENDORS

Stratature				●			●	●	●		http://www.stratature.com	Private	This is a smaller player that offers planning and budgeting on TM1 and Microsoft Analysis Services. The firm's implementation expertise is notable, and it has developed niche products for bank analytics and dimension management. Partnerships enabled expansion into Europe and Asia last year.
Symphony-RPM				●			●		●	●	http://www.symphonyrpm.com	Private	This small, Palo Alto, Calif.-based company offers a multilayer platform for building BPM solutions. It has vertical depth in the high-tech, consumer products, financial services, industrial, automotive and publishing industries.
Systems Union	●	●	●	●	●	●	●	●	●	●	http://www.systemsunion.com	SYUGF (Other OTC)	U.K.-based Systems Union covers the full range of BPM capabilities (and even extends into transactions) with its SunSystems and MIS AG product lines. The company is planning to increase its presence in North America in the near term.
Thinking Networks	●				●	●	●			●	http://www.thinking-networks.com	Private	Founded in 1999, this German company provides full-function planning and reporting modules on a proprietary OLAP engine.
Timeline	●	●			●	●	●				http://www.timeline.com	TMLN.OB	Timeline provides Excel-based financial reporting, budgeting and consolidation software, as well as event-based notification, application integration and process automation software via its WorkWise division. The Seattle-based firm markets to Europe through a U.K. subsidiary.

ERP VENDORS

CODA				●	●	●	●	●	●	●	http://www.coda.com	CSY (London Stock Exchange)	This U.K. company with a global presence is focused on financial transactions and financial analysis. The analytics are tightly tied to the underlying CODA transactional systems, which limits the interest of noncustomers.
Exact Software						●		●		●	http://www.exactsoftware.com	EXACT (Amsterdam Exchange)	Exact Software is a Netherlands-based company that provides basic consolidation and reporting software along with its ERP product.
Lawson Software				●	●	●	●	●	●	●	http://www.lawson.com	LWSN	2004 was a year of change for Lawson, with the addition or enhancement of several offerings targeted at the retail industry, as well as a significant management restructuring.
Microsoft Business Solutions		●				●	●			●	http://www.greatplains.com	MSFT	Last year's release of Great Plains version 8.0 offers a more Outlook-like end-user experience, as well as enhanced integration with Office and Business Portal for increased productivity gains. It's attractively priced for midmarket companies.
Oracle	●	●	●	●	●	●	●	●	●	●	http://www.oracle.com	ORCL	Oracle is a real contender in the BPM space. Not only is it purchasing PeopleSoft, but last year it relaunched its own BPM product set, which now includes a planning and budgeting module, consolidations, and a Balanced Scorecard capability. It is adding industry-specific applications that target particular verticals. First up: financial services.
PeopleSoft				●	●	●	●	●	●	●	http://www.peoplesoft.com	PSFT	As PeopleSoft wrestled with Oracle's takeover bid last year, it strengthened its presence in this space through partnerships with Business Objects and IBM.
SAP				●	●	●	●	●	●	●	http://www.sap.com	SAP	Adding to its success with large organizations, SAP has a new focus on developing solutions for small and midsize businesses, along with enhancements to the NetWeaver platform. Still one of the more IT-intensive solutions available, it makes the most sense for clients that already have SAP in place elsewhere.
SSA Global		●		●	●	●	●	●	●	●	http://www.ssaglobal.com	Private	With a customer base of over 13,000 and more than 20,000 total installations of its various product offerings, this vendor has promised to support any product it sells as long as a customer is still using it. SSA's acquisitions include Infinium, Baan, Elevon, EXE Technologies, Marcam and Ironside Technologies. SSA's IPO was filed last June.